

The GoldMine® Link

GoldMine Link provides a valuable link to both SBT and GoldMine. With NO code modification, you can exchange accurate and timely data. Your business manager, accounting department, sales staff and even your technical consultants will benefit from GoldMine Link.

Consider The Benefits

Salespeople, with GoldMine Link, see information in real time. That means while your sales person is talking to the customer, he/she can know the current customer status: history, what's on order, past due, and countless other pieces of information to aid the sales cycle.

How the Link Works

GoldMine is enhanced: Customer Number, Total Sales, and Open Invoices amount, along with up to ten other data fields are presented immediately.

Up-to-the-Minute Information: View a customer record in GoldMine. Click the Launch button on the GoldMine tool bar to activate the Link. SBT information is instantly updated for the customer in GoldMine.

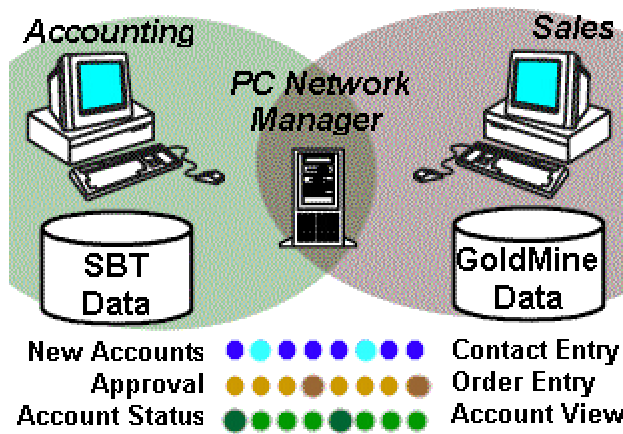
You can also run batch updated to synchronize all records at once. This is useful for users that view GoldMine information at other locations.

Batch updates can be done monthly, weekly, or daily.

The update process is intelligent. Only the records that have changed during the intervening period are moved to the sales area.

Order Entry is enhanced: Orders can now be placed directly through GoldMine.

You can also choose exactly how much information is transferred.



The GoldMine Link transfers new account information to SBT's customer master file. A Sales Order screen pops up in GoldMine so that you can enter orders (bids) into SBT.

Over 50 options can be configured with switches. These switches control the type of data that is shared between accounting and sales, and they allow source-free customization.

Order Entry Screen

Strong Software's GoldMine Link provides powerful order entry screens that generate SBT bids. These bids are ready for approval in SBT's Sales Order Entry module.

Enter Order

Cust #: BWP027 Animal Health Care

Animal Health Care

Suite 2000

Four Civic Center

San Francisco

CA

94111

Ship To

☒ Same
☐ Alternate
☐ Customer

Animal Health Care

Suite 2000

Four Civic Center

San Francisco

CA

94111

Bid # 1482

PO # VERBAL

No Alternate Shipping Address!

for

Animal Health Care

Date

06/16/98

Ship Via

Delivered

FOB

Origin

Comment

Commission

☒ Person
☐ None

☒ Taxable

Salesperson

DSTR

Terr

District

Reference

Sales Discount

20.000 %

Terms

Due Upon Receipt

Payment Discount

0.000 %

0 Days

Net Due

0 Days

Sls Cat

DEF

Def Loc

PLANT1

Lines 0

Price 0.00

Disc'd Price 0.00

Tax 0.00

Total 0.00

Save

Cancel

Edit / Refresh Totals

Enter Order

Cust #: BWP027 Animal Health Care

Details

Item:

Item Number	Item Description
ASSC	Analog Super Segment Cable
CABL16-BLK	Wire, 16 ga, Black Vinyl
CABL16-GRN	Wire, 16 ga, Green Vinyl
CABL16-RED	Wire, 16 ga, Red Vinyl

Location

PLANT1

☐ Check

Quantity	Item	Description	Price	Extended Price
1	CABL16-RED	Wire, 16 ga, Red Vinyl	9.75	7.80

Units	On Hand	Usage	Cost	Req Date	Discount
FT	1907.0	114.000	4.26234	06/16/98	20.000

☒ Taxable
 ☒ Stock Item

OK

Line	Item	Qty	Price	Extended Price	Description
1	CABL16-BLK	4.000	9.75	31.20	Wire, 16 ga, Black Vinyl
2	CABL16-GRN	3.000	9.75	23.40	Wire, 16 ga, Green Vinyl

Lines	2	Price	68.25	Disc'd Price	54.60	Tax	4.10	Total	58.70
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Save

Cancel

Edit / Refresh Totals

GoldMine Contact Screen

The GoldMine contact screen now includes tabs that drill down to valuable account information. Contact records start in GoldMine. They can be added to SBT Accounting, and account activity can be brought back to GoldMine as needed.

Contact records can be transferred from GoldMine to SBT Accounting in one step.

Greg Harry

Company: Blowtorch, Steamshovel, and Trowel Contact: Greg Harry Dept: Last: Title: Vice President Dear: Source: Asst: {01/25/99}		Phone1: (415)989-8733 Phone2: () Phone3: FAX: (415)444-2222 13
Address: Main Offices : 999 Middle Street City: San Francisco State: CA Zip: 94105 Country:		Contact Type: Business: Interest: BST1 Acct Mngr: 73565.16 Open: 11720.76

Summary Fields Notes Contacts Profiles Referrals Pending History L

--== End User Prospect/Customer Screen ==--

Open: 11720.76 Last Sale: 1643.30 Last Date: 06/23/98	PTD Sales: 38676.69 Last Amt: 665.15 Crdt Limit: 150000.00	Last Pay: 06/23/98 On Order: 4655.84 YTD Sales: 73565.16
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Accounting information is updated from SBT as needed.

Pricing:

Pro Series: \$495 single user
Vision Point: \$395 single user
Multi User: add \$400 per 5 seat GoldMine License