

# VisionPoint 10.0 Sales Orders

Sales Orders generates, schedules, and maintains sales orders, order backlogs, and inventory tracking. Backorders are retained until shipments are completed or canceled. When linked to Accounts Receivable, invoices are automatically generated during shipment processing.

## Highlights of Sales Orders

- Supports line item or Value Added Tax (VAT) with as many as 26 user-defined codes
- Designates customer accounts as either open item or balance forward
- Prints sales orders and COD tags
- Accepts multiple suppliers for the same inventory item
- Allows special sales orders for bids or estimates
- Customer and inventory balances are automatically updated with each transaction entered
- Generates recurring sales orders
- Business Status Report(tm) performs real-time financial data reporting for nearly 30 key business measurements, including Open Orders, Period-to-Date Orders, and Shipments
- Context-sensitive help system
- Ability to change remaining open quantities after a shipment is entered
- Supports printing sales orders individually or in batches, along with multiple copies
- During sales order entry, allows on-line query of customer and inventory items
- Maintains unlimited customer ship-to addresses
- Allows you to hide costs on sales order entry, edit, and shipment screens for better security
- Accommodates serial number assignment during shipment entry
- Prints pick lists, extensive back-log reports, and UPS COD tags. Provides warning when a customer exceeds available credit limits
- Automatically calculates discounts on items ordered
- Allows cost edits on a line-by-line basis

- Provides system-wide data entry verification
- Prints customer and inventory labels

### **Integration**

Sales Orders can be used separately or linked with any of the following VisionPoint 10.0 applications: Accounts Receivable; and to General Ledger through Accounts Receivable.

### **Standard Reports**

- Business Status Report
- COD Tags
- Customer File (Summary & Detail)
- Customer Mailing & Folder Labels
- Inventory File
- Inventory Folder Labels
- Inventory On Hand
- Open Orders (Summary & Detail)
- Physical Inventory Sheets
- Recommended Reorders
- Recurring Orders
- Sales Order Mailing Labels
- Sales Orders (on pre-printed forms)
- Sales Price List
- Shipments (Summary & Detail)
- System Comments
- Transactions (Summary & Detail)

### **Sales Orders Specifications**

- Maximum number of companies: 99
- Maximum number of departments: 999
- Maximum number of inventory items and customer: Limited only to disk space
- Maximum credit limit: \$999,999
- Maximum YTD sales for customer: \$999,999,999.99
- Maximum sales order amount: \$999,999,999.99
- Maximum Customer Current Balance: \$999,999,999.99
- Maximum Sales Discount: 999.999%
- Maximum Sales Tax: 999.999%
- Maximum Unit Cost: \$9,999,999.99
- Maximum Line Item Order Quantity: 99,999
- 35 character customer name
- 6 character customer ID
- 15 character inventory part number
- 26 user-definable VAT codes
- 35 character inventory description
- 3 price levels
- 24-month sales history

- 36-month inventory history
- On-line inquiries available on: payments, receivables, invoices, orders, shipments
- Costing method: Weighted Average
- 390 character notes (6 lines x 65 characters) available for customers and inventory items.  
Number of notes limited only by disk space
- 6 lines of 78 character comments available on sales orders. Number of stored comments limited only by disk space
- Fax number
- Sales Order line items include: Item number, description, required date, tax, sales/cost linking codes, order quantity, unit cost, unit price, discount percentage, sales tax, and extended price
- Up to 11 levels of password protection